



November 15, 2024

**RE: Invitation to Negotiate (ITN) 2025-RM1-01 - Managed Security Operations Center Services for the Florida College System Consortium**

On November 1, 2024 and November 15, 2024 the Evaluation Committee for ITN-2025-RM1-01 for Managed Security Operations Center Services for the Florida College System Consortium convened in public Evaluation Committee Meetings whereby they ranked all 28 responsive proposals received by the College

Upon conclusion of all the ranking of proposers, the Evaluation Committee unanimously decided to shortlist the top seven (7) proposers to continue with the ITN procurement process. These shortlisted proposers will be invited to Presentations and Q&A Sessions.

Proposers that have been shortlisted will be invited to meet with Evaluation Committee for Presentations and Q&A Sessions. Shortlisted proposers include the following, listed in alphabetical order.

- Abacode, Inc.
- Check Point Software
- Deloitte & Touche LLP
- DigitalEra Group, LLC
- Presidio Networked Solutions LLC
- SHI International Corp.
- United Data Technologies, Inc.

This ITN procurement process adheres to the “CONE OF SILENCE”, all proposers are requested to follow its requirements or their proposal may be deemed non-responsive and would receive no further consideration.

**Any Vendor, or any persons or entities acting on the behalf of any Vendor, may not contact the College President, any College Trustee, any employee of the College or any employee of any College Trustee concerning any aspect of a Solicitation, from the release of the Solicitation through the end of the 72-hour period, as provided for in section 120.57(3), Fla. Stat., following the action on the recommended award by the College’s District Board of Trustees.**

**Except as otherwise specifically provided for by the Solicitation, all communications to the College concerning any aspect of the Solicitation during the foregoing time period must be made in writing and only to the College’s assigned Purchasing Department officer or the College’s Office of Legal Affairs. It is the responsibility of the Vendor to advise any person or entity authorized to act on its behalf of this requirement. A violation of this provision shall be grounds for rejecting a response.**

**This provision shall be referred to as the “Cone of Silence”.**

Any questions related to the ITN procurement process shall be addressed to:

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